PROFESSIONAL SERVICES MANAGEMENT

Beacon.

The commercial thread from quote to cash.

KNOW WHEN A PROJECT IS GOING OVER BUDGET - WHILE THERE IS STILL TIME TO DO SOMETHING ABOUT IT.

FIRMS SELLING TIME

01 / WORKFLOW INTEGRATION

ONE CONNECTED THREAD

01
PROPOSAL
Real roles, rates and estimated hours priced ground-up. Export branded PDFs.

02
PROJECT
One-click conversion with structure, rates, and budgets intact.

03
TIME
Staff log time against agreed job lines via mobile or desktop views.

04
CONTROL
Planned vs actual costs recalculated continuously after every time entry.

05
BILLING
Record issued invoices alongside project cost to mirror accounting.

02 / CORE FUNCTIONALITY

THE PLATFORM

01
PROPOSALS & QUOTING
Build from real roles, rates, and estimated hours. Export branded PDFs and Excel.

02
PROJECT DELIVERY
Carry proposal structure into live projects. View planned vs. actual costs side-by-side.

03
TIMESHEETS & APPROVALS
Weekly or calendar capture, copy previous week, approval workflows, and 7 time types.

04
CLIENTS & PEOPLE
Manage clients, divisions, roles, users, and 50 granular permissions across 3 levels.

05
EXPENSES & BILLING
Track budgeted and actual expenses, then record invoices and payments against projects.

06
ANALYTICS & EXPORTS
Billable-hours stats, project variance, proposal analytics, and seamless Excel/PDF exports.

03 / COMMERCIAL VALUE

THE BEACON ADVANTAGE

01 ONE THREAD
Proposal → Project → Time → Cost → Billing. Nothing is re-keyed. Nothing drifts. White-label customization incorporates your firm's identity.

02 EARLY WARNING
Budget checks occur as time is captured. Manager-reported progress sits beside calculated progress to reveal mismatches before final invoices.

03 SOUTH AFRICAN FIT
Fixed Rand pricing, SA VAT history, BCEA-aware time types (Family Leave, Overtime Banking), and POPIA compliance.

DESIGNED FOR PROFESSIONAL SERVICES FIRMS

Engineering • Architecture • Quantity Surveying • Specialist & IT Consulting

AERODEV NEXT STEP

SEE BEACON IN YOUR WORKFLOW

Book a live 15-minute walkthrough mapped to your current quoting, timesheets, and billing.

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DEPLOYMENT: SECURE CLOUD BASED INFRASTRUCTURE