PROFESSIONAL SERVICES MANAGEMENT

Beacon.

The commercial thread from quote to cash.

Beacon keeps the structure of a job connected to the work that delivers it - so planned cost, actual time, project progress and billing stay in the same thread.

KNOW WHEN A PROJECT IS GOING OVER BUDGET

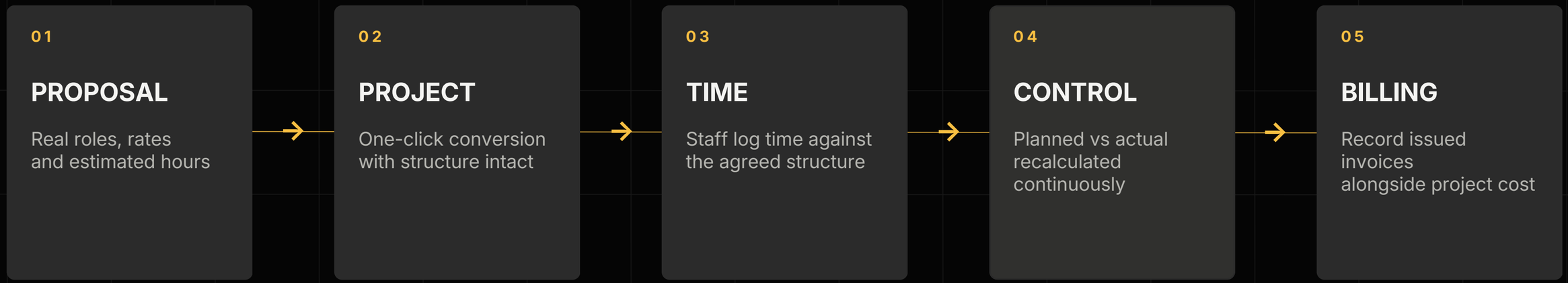
while there is still time to do something about it.

BUILT FOR FIRMS THAT SELL THEIR PEOPLE'S TIME

ONE CONNECTED THREAD

The quote becomes the project, and the project becomes the numbers

Nothing is re-typed between pricing and delivery. The structure you sell is the structure your team works against.



ONE THREAD From proposal to delivery to project cost.

Your accounting package can stay in place. Beacon adds the money view alongside it.

THE PLATFORM

Built around the way professional firms actually work.

Six connected areas keep sales, delivery, time, people and money working from the same underlying structure.

01

PROPOSALS & QUOTING

Build from real roles, rates and estimated hours. Export branded, client-ready PDFs and Excel.

02

PROJECT DELIVERY

Carry the proposal structure into a live project. See planned and actual cost side by side.

03

TIMESHEETS & APPROVALS

Weekly or calendar capture, copy previous week, approval workflow and seven time types.

04

CLIENTS & PEOPLE

Manage clients, divisions, roles, users and granular permissions in one place.

05

EXPENSES & BILLING

Track budgeted and actual expenses, then record invoices and payments against clients and projects.

06

ANALYTICS & EXPORTS

Billable-hours statistics, project variance, proposal statistics and practical Excel/PDF exports.

SUPPORTED PLATFORMS Windows · Other platforms to be supported based on demand.

50 GRANULAR PERMISSIONS Across three grant levels

THE BEACON ADVANTAGE

See the drift while it can still be corrected.

Beacon recalculates planned versus actual cost after every time entry, bringing commercial drift into view while the job is still running.

01

ONE THREAD

Proposal → project → time → cost → billing

Nothing is re-keyed. Nothing drifts.

02

EARLY WARNING

Budget checks happen when time is captured. Manager-reported progress sits beside calculated progress.

See a mismatch before the final invoice.

03

SOUTH AFRICAN FIT

Rand pricing, South African VAT history, and BCEA-aware time types.

Built for the operating reality of SA firms.

DESIGNED FOR FIRMS THAT SELL THEIR PEOPLE'S TIME

Engineering · Architecture · QS / PM · Specialist consulting · IT / software consulting

SEE BEACON IN YOUR WORKFLOW

Ready for a clearer view of every job?

A live walkthrough maps Beacon to your current quoting, project, timesheet and billing workflow, including work already in progress.

BOOK A WALKTHROUGH

Map Beacon to your current workflow.

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SOUTH AFRICA

AeroDev (Pty) Ltd

DEPLOYMENT Secure cloud based infrastructure

Windows · Other platforms to be supported based on demand.